Statewide Medicaid Managed Care: Overview



FL Medicaid Managed Care Today – A Snapshot

Current SMMC Enrollment

3.1 million enrollees receive services through
 16 Medicaid health plans

How Services Are Delivered Today

- Managed Medical Assistance 3 million in MMA health plans
 - Dental services included
 - Includes specialty plans
- Long-term Care 100,000 in LTC or Comprehensive health plans
 - Comprehensive plans offer both long-term care and managed medical services



The New SMMC Contracts: Building on Success



What is Changing?

2013

SMMC Program

Begins
(5 year contracts with plans)

2017-2018

First Re-procurement of Health Plans; Procurement of Dental Plans

December 2018

New
Contracts
(MMA, LTC &
Dental) Begin

Two **Program Components**:

- Managed Medical Assistance (MMA) Program
- Long-term Care (LTC) Program

Two **Program Components**:

- Integrated MMA and LTC
- Dental

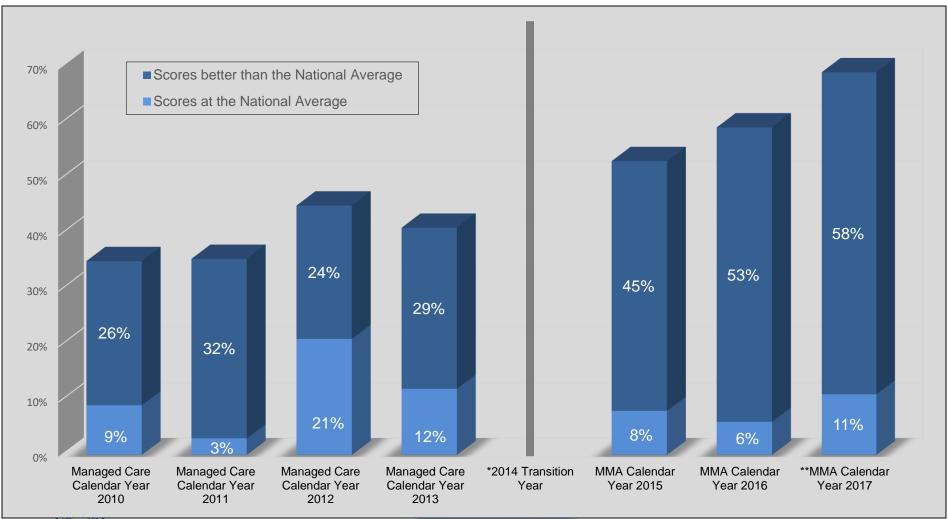


SMMC: The First Five Years

- The SMMC program started operation in 2013-2014.
- The first 5 years of the program have been very successful.
 - Robust Expanded Benefits, Enhanced Provider Networks, and Care Management have led to:
 - Improved health quality outcomes
 - High patient satisfaction
 - Increased opportunity for individuals needing long-term care to transition from a nursing facility to their own home or other community living



Florida Medicaid Quality Scores At or Above the National Average: Continued Improvement





*Calendar Year 2014 was a transition year between Florida's prior managed care delivery system and the SMMC program implementation. **The HEDIS specifications for the Follow-up After Hospitalization for Mental Illness measure changed for the CY 2017 measurement period. Follow-up visits with a mental health practitioner that occur on the date of discharge are no longer included in the numerator as previously required in the CY 2016 specifications. Florida Medicaid plan rates and statewide weighted means are compared to national means that are calculated using the previous year's service data. Since the CY 2016 and CY 2017 measure specifications do not align, results are not comparable and the measure was excluded.

SMMC Negotiation Successes

Major Program Improvements!

- Gains for Recipients
- Gains for Providers
- Improved Quality
- More & Richer Expanded Benefits





Gains for Recipients

	Health Plans	Dental Plans
Access to Care When you Need it: Double the primary care providers in each network		
Access to Care When you Need it: Guaranteed access to after hours care and telemedicine where available		
Improved Transportation: New level of accountability with benchmarks to ensure recipients arrive and are picked up from appointments in a timely manner.		



Gains for Recipients

	Health Plans	Dental Plans
Best Benefit Package Ever: Additional benefits at		
no extra cost to the state. More than 55 benefits	V	V
offered by health plans and extensive adult dental		
benefits offered by dental plans.		
Model Enrollee Handbook:		
Information and content has been standardized	V	V
across all health plans' enrollee handbooks for		
greater ease of use.		



Gains for Providers

	Health Plans	Dental Plans
Better Pay: More pediatric physicians will be eligible to receive Medicare level of reimbursement through the Medicaid Physician Incentive Program		
Less Administrative Burden: High performing providers can bypass prior authorization		
Less Administrative Burden: Plans will complete credentialing for network contracts in 60 days		



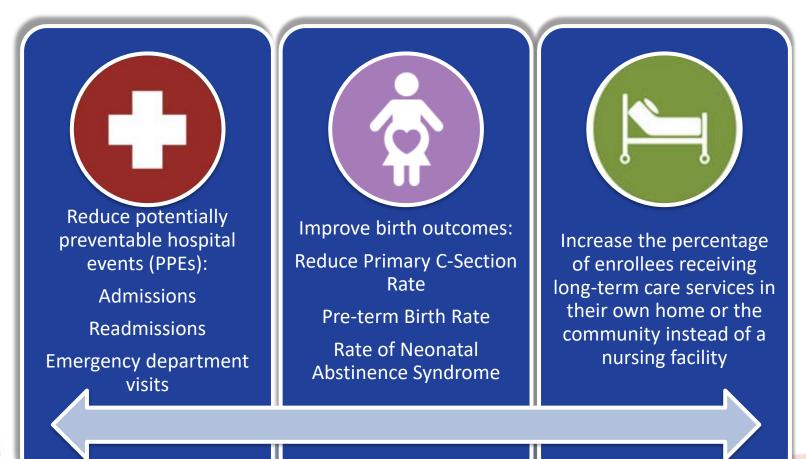
Gains for Recipients & Providers

	Health Plans	Dental Plans
 Prompt Authorization of Services: Health plans will provide authorization decisions: Within 7 days of receipt of standard request. Within 2 days of an expedited request. 		
Smoother Process for Complaints, Grievances, and Appeals: Health plans agreed not to delegate any aspect of the grievance system to subcontractors.		



New SMMC Program Goals

The Agency has established goals to build on the success of the SMMC program and to ensure continued quality improvement:





Health Plans Commit to Higher Performance:

Potentially Preventable Hospital Events

- 22% average reduction in potentially preventable
 Admissions
- 21% average reduction in potentially preventable
 Readmissions
- 14% average reduction in potentially preventable Emergency Dept. Visits

Birth Outcomes

- 12% average reduction in Primary C-Section Rate
- 10% average reduction in Pre-Term Deliveries
- 15% average reduction in babies born with Neonatal Abstinence Syndrome (NAS)



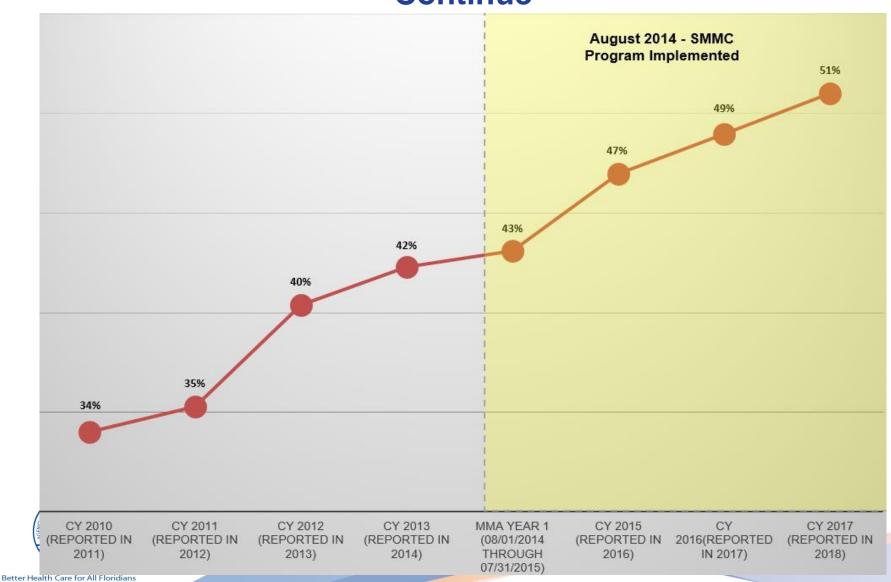
Dental Plans Commit to Higher Performance:

Potentially Preventable Dental Related Events

- 5% average reduction in Potentially Preventable Dental Related Emergency Department Visits (Year 1)
 - 9% average reduction (Year 5)



HEDIS Annual Dental Visit: Major Gains Under Statewide Medicaid Managed Care Continue



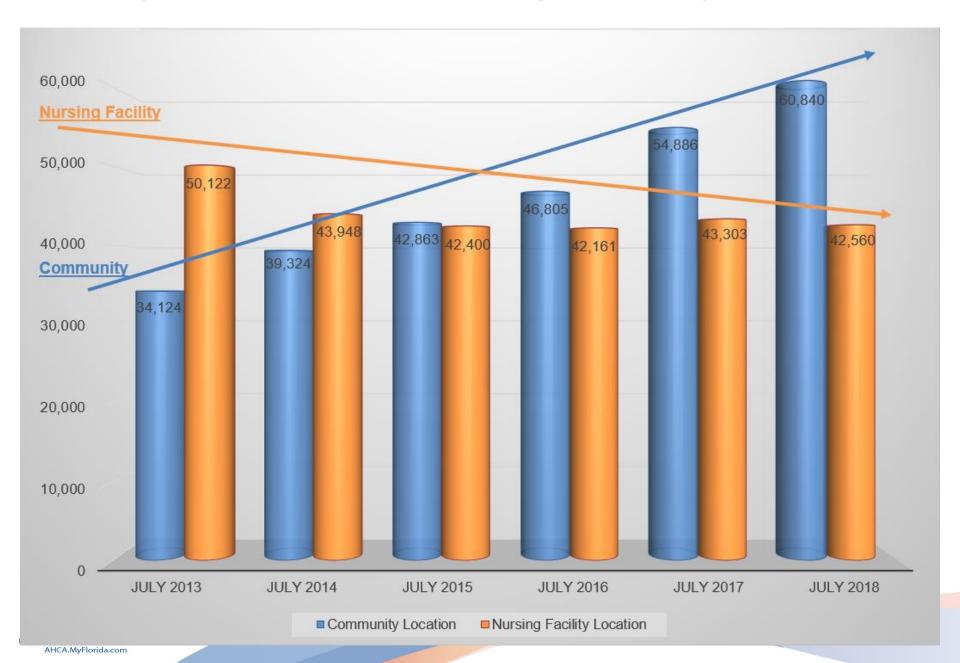
Dental Plans Commit to Higher Performance:

Improve Child Access to Dental Care

- Annual Dental Visit: An average 3% increase yearover-year above the annual target in the ITN
- Preventive Dental: An average 1% increase yearover-year above the annual target in the ITN



LTC Transition Incentive Success Continues



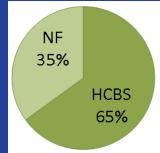
LTC Plans Commit to Higher Performance

LTC Transitions to Community

The law requires that base rates be adjusted to provide an incentive for plans to transition enrollees from nursing facilities (NF) to the community (HCBS).

Current Contracts

Required Transition Incentive Until 35% NF





LTC Plans Commit to Higher Performance





Expanded Benefits

The enhanced benefit package is the most abundant ever available to Florida Medicaid recipients and includes, for the first time, a variety of extra benefits focused on:

<u>Health plans</u>: Substance abuse & mental health treatment Alternative pain management services, Doula services, Vaccines for adults . . . And so much more!

<u>Dental plans</u>: The most comprehensive adult dental benefit package ever offered in Florida, including preventive, diagnostic, restorative, periodontics . . . And special additional services for pregnant women . .. And more!



Health Plan Expanded Benefits

		Cor	mpre	hensi	ve PI	ans		LTC +		MI	MA On	ly					ty Plan n criteria t		
Florida Medicaid Health Plan Expanded Benefits																			
(Services that are covered in addition to a recipient's current	l							21								Tage		퍨	<u> </u>
benefits)	-5	돌						Č.	Pan	뭂				o with	8	Me	SS)	Mental	, sie
Delicito)	Ical	8	Sar	28		- 6	are	uni	Care Plan	alth	.se			18 Can	Alliance	ions	N N	ons	, P
	etra Better Health	Medical Plan	alth	the		nshine Health	altho	шш	, A	土	ami Children's		ivida Health	hildren ealth Ca ending)	S)	lagellan (Serious Men Iness)	sitive (HIV/AIDS)	(Serious	<u> </u>
Recipients should contact their plan for benefit limits	8	g	E E	± ×	를	ine	odHealth	ŏ	nmunity	100	ē	8.	He He	viSN (Ci ecial He cods) (Pe	AD Hea	ng (c	9	E C	ii.
, , , , , , , , , , , , , , , , , , ,	8	umana	lolin	inply Healthca	taywell	unsh	100	orid	omin	ighthouse Health Plan	l ii	ogige	ivid	CMSN (Children with Special Health Care Needs) (Pending)	Clear Health /	fagella lhess)	disc	staywell(liness)	unshine (Child Welfare)
General Expanded Benefits - Available for children and/or adults	<	工	>	S.	Š	S	D	E	Ö		Σ	Ž.	>	082	5.5	NΕ	P.	S =	S
Cellular Services (minutes and/or data)		1		√	1	1	√	1				1			1			1	
Circumcision (newborns only)	1	1	1	1	1	1	1	,	1	1	1	1	1		1	√	1	1	√
CVS Discount Program (20% discount off certain items)	✓	√	√		√	✓		/	√									✓	✓
Doula Services (birth coach who helps pregnant women)	✓	✓		✓	✓	✓	\		✓			✓			√			✓	✓
Home Delivered Meals	1	1	1	1	1	1	1	1	1	1	1	1			1	√	1	1	J
Housing Assistance (rent, utilities, and/or grocery assistance)	1	1	1	1	1	Ť	_	1			_	1			1	•	-	1	
Meal Stipend (available for long distance medical appointment day-trips)	1	1	1	1	1	1	√	•	V	√	1	1			1		1	1	√
Over-the-Counter Benefit	J	1	1	1	1	1	1	√		1	1	1	√		1	√	1	1	1
Swimming Lessons (children only)		1			1	Ť	•			_		1			•	-	_	1	
Transportation Services to Non-Medical Appointments/Activities	V	1	√	√	1	√	√											1	√
Adult Expanded Benefits - These services are only available for adults because they are already covered for children on Medicaid when medically necessary																			
Acupuncture Services	√	√	√	✓	√	√	√	√	√			√	√		./			✓	
Art Therapy	1	1	1	1	J	1						1			1			1	
Behavioral Health Assessment/Evaluation Services	J	1		-	J	1	1					1	1		•	1		1	
Behavioral Health Day Services/Day Treatment	1	1		1	1	_	1					1	Ť			1		1	
Behavioral Health Intensive Outpatient Treatment	J	1	1	1	_	1	_		1			1	1		1	1			
Behavioral Health Medical Services (e.g., medication management, drug screening, etc.)	√	√		√	√		>					>			/	√		✓	
Behavioral Health Psychosocial Rehabilitation	✓	✓			✓		/									√		✓	
Behavioral Health Screening Services	✓	✓		✓.	✓		√					√			√	✓		✓	
Chiropractic Services	√	✓	✓	√	√	√	√	√	√	√	√	√	✓		✓	✓		√	
Computerized Cognitive Behavioral Therapy	✓	✓	✓	✓	✓						✓	\	✓		✓			✓	
Durable Medical Equipment/Supplies	✓	✓	✓	✓	✓	✓		✓				✓			√			✓	
Equine Therapy	✓	✓			✓							_/						✓	
Group Therapy (Behavioral Health)	✓	✓	✓		✓	✓	✓			✓		✓				✓		✓	
Hearing Services	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	
Home Health Nursing/Aide Services	✓	✓	✓	✓	✓		✓					√			✓		✓	✓	
Homemaker Services (e.g., hypoallergenic carpet cleanings)	✓	/			√		/	/	✓			/						_/	
Home Visit by a Social Worker	✓.	√	<u> </u>		✓.	✓.			✓			/_						✓.	
Individual/Family Therapy	√	√	√		√	✓.						/_		L		√		✓.	
Massage Therapy	√	√	√	/	✓.	✓	√		✓			√		ļ	✓	√		✓.	
Medication Assisted Treatment Services	√	√			√		√		\vdash			√				√.		✓.	
Mental Health Targeted Case Management	√	√			√	✓.						/_		L				✓	
Nutritional Counseling	_	/	√	√	√	√	√		√					L		√	✓	√	
Occupational Therapy	√	√	√	√	√	√	✓.	✓	✓	✓	✓	✓.	✓		√	√		✓.	
Outpatient Hospital Services	√	√		/	√	✓	✓					√		L	✓	-√	✓	✓.	
Pet Therapy	✓.	√	√		√							√		L				✓.	
Physical Therapy	-	-	√	✓	✓.	√			√	√ .	-		V	—	√	√		✓.	
Prenatal Services	-	-	-	√	√	√		_	√	- V,	√ ,		√	—	-	√	√	√	
Primary Care Services	√	√	-	√	√	√		√	√	√	√		√	L	√		✓	✓.	
Respiratory Therapy	-	1	-	-	-	√			_	-	\		\	—	-	√		√	
Speech Therapy	-	√	✓	√	✓	✓		✓	✓	✓	✓	-√	✓	ļ	✓			✓	
Substance Abuse Treatment or Detoxification Services (Outpatient)	√	√			-							_				/			
Therapeutic Behavioral On-Site Services	-	✓			√							√		L				√	
Vaccine - Influenza	✓.	√	√	√	√	√	✓.	√	✓.	✓.	√	✓.	√	L	✓	√.	✓.	✓.	
Vaccine - Pneumonia	√	√	-	√	√	√	√	√	√	√	√	√	√	L	✓	√	√	✓.	
Vaccine - Shingles	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓			- √	✓	√	,

Health Plan Expanded Benefits (con't.)

Elevide Mediecid Ucelth Dien Evnended Denefite	Comprehensive Plans								MMA Only					Specialty Plans (must meet certain criteria to enroit)					
Florida Medicaid Health Plan Expanded Benefits (Services that are covered in addition to a recipient's current benefits) Recipients should contact their plan for benefit limits	Aetha Better Health	Humana Medical Plan	Moline Healthcare	Simply Healthcare	Staywell	Sunshine Health	UnitedHealthcare	Florida Community Care	Community Care Plan	Lighthouse Health Plan	Miami Children's	Prestige	Vivida Health	CMSN (Children with Special Health Care Needs) (Pending)	Clear Health Alliance (HIV/AIDS)	Magellan (Serious Mental Illness)	Positive (HIV/AIDS)	Staywell (Serious Mental Ilhess)	Sunshine (Child Welfare)
Vaccine - TDaP	✓	✓	✓	/	√	✓	✓		√			✓			√	✓		✓	
Vision Services	/	✓	✓	✓	✓	✓	✓	/	/	✓	^	/	^		√	✓	✓	✓	
Waived Copayments	/	✓	✓	✓	✓	✓	✓	^		^	^	^			✓	✓	✓	✓	
Long-Term Care Services - these services are only available for LTC enrollees																			
Assisted Living Facility/Adult Family Care Home - Bed Hold Days	1	1	1	1	1	1	1	1										\Box	
Individual Therapy Sessions for Caregivers		√		✓	√	✓	✓											\Box	
Nursing Facility to Community Setting Transition Assistance	J	1	1	1	1	1	1	J										\Box	
Specialty Plan Services - these services are only available for enrollees in a specialty plan																			
Care Grant																		\Box	√
Home and Community-Based Services																	√		
Life Skills Development																			✓
Transition Assistance - Youth Aging Out of Foster Care																			√
Vaccine - Hepatitis B															√				
Vaccine - Human Papilloma Virus															√				
Vaccine - Meningococcal															√				
Collaborative Care																✓		ıΠ	

As of 11/27/2018



Dental Plan **Expanded Benefits for Adults**

Benefit	DentaQuest	Liberty	MCNA
Preventive	\checkmark	\checkmark	√
Diagnostic	\checkmark	\checkmark	\checkmark
Restorative	\checkmark	\checkmark	√
Periodontics	\checkmark	\checkmark	\checkmark
Oral and Maxillofacial Surgery	✓	✓	\checkmark
Adjunctive General Services	✓	\checkmark	\checkmark
Diabetic Testing	✓	✓	\checkmark
Practice Acclimation for Individuals with Intellectual Disabilities	√	✓	✓

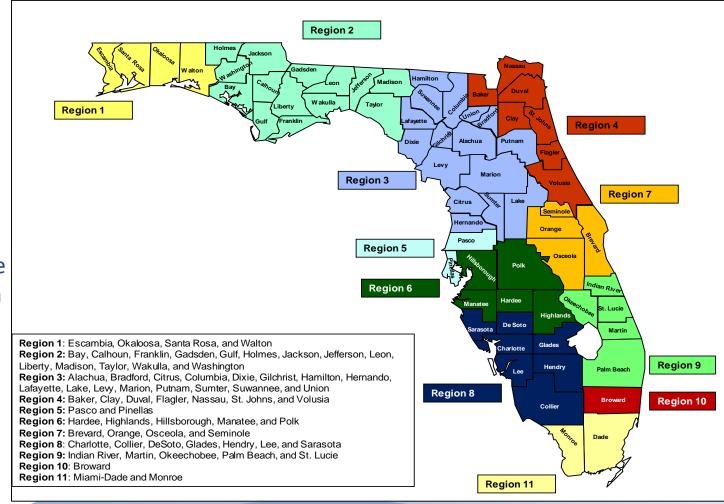
New Elements and Plans



SMMC Operates Statewide

Health plans operate on a regional basis. For example, a plan may be selected to operate statewide, or a plan may be selected to operate in 1 or more of 11 regions.

Dental plans will operate on a statewide basis. Each dental plan will operate in all regions of the state.





SMMC Health and Dental Plans

SMMC Partio	cipating Health and Dental Plans
Known as:	Full Business Name:
Aetna Better Health	Coventry Health Care of Florida D/B/A/ Aetna Better Health of Florida
Humana Medical Plan	Humana Medical Plan
Molina Healthcare	Molina Health Care of Florida
Simply Healthcare	Simply Healthcare Plan (Formerly Amerigroup and Better Health)
Staywell	Wellcare of Florida D/B/A Staywell Health Plan of Florida
Sunshine Health	Sunshine State Health Plan
UnitedHealthcare	United Health Care of Florida
FCC	Florida Community Care
Vivida Health	Best Care Assurance D/B/A Vivida Health
Prestige	Florida True Health D/B/A/ Prestige Health Choice
ССР	SFCCN D/B/A Community Care Plan
Lighthouse Health Plan	Lighthouse Health Plan
Miami Children's	Miami Children's Health Plan
Children's Medical Services Plan	Children's Medical Services Network
Clear Health Alliance- HIV/AIDs Specialty Plan	Clear Health Alliance- HIV/AIDs Specialty Plan
Magellan	Florida MHS, Inc d/b/a Magellan Complete Care
Staywell- Serious Mental Illness Specialty Plan	Staywell- Serious Mental Illness Specialty Plan
Sunshine Health - Child Welfare Specialty Plan	Sunshine - Child Welfare Specialty Plan
MCNA Dental	Managed Care of North America
DentaQuest	DentaQuest of Florida
LIBERTY	Liberty Dental Plan of Florida

Plan Types Comprehensive Plans Long-Term Care Plus Plans Managed Medical Assistance Plans Specialty Plans Dental Plans

SMMC Health and Dental Plans

Awards Included in Intents to Award Posted through 9/7/18

Regions	Aetna Better Health		Health	Health	Staywell	Sunshine Health			Vivida Health	Prestige	ССР	Lighthouse Health Plan	Miami Children's	Services	Clear Health Alliance- HIV/AIDs	Magellan- Serious Mental Illness	Staywell- Serious Mental Illness	Sunshine Health - Child Welfare	MCNA Dental	Denta Quest	LIBERTY
Region 1		Comp			Comp	Comp		LTC +				мма		Spec	Spec		Spec	Spec	Den	Den	Den
Region 2		Comp			Comp	Comp		LTC +				мма		Spec	Spec		Spec	Spec	Den	Den	Den
Region 3		Comp			Comp	Comp	Comp*	LTC +						Spec	Spec		Spec	Spec	Den	Den	Den
Region 4		Comp			Comp	Comp	Comp*	LTC +						Spec	Spec	Spec	Spec	Spec	Den	Den	Den
Region 5		Comp		Comp *		Comp		LTC +						Spec	Spec	Spec	Spec	Spec	Den	Den	Den
Region 6	Comp*	Comp		Comp	Comp	Comp	Comp	LTC +						Spec	Spec		Spec	Spec	Den	Den	Den
Region 7	Comp*	Comp		Comp	Comp	Comp		LTC +						Spec	Spec	Spec	Spec	Spec	Den	Den	Den
Region 8		Comp	Comp *		Comp	Comp		LTC +	MMA					Spec	Spec		Spec	Spec	Den	Den	Den
Region 9		Comp			Comp	Comp		LTC +		MMA			MMA	Spec	Spec		Spec	Spec	Den	Den	Den
Region 10		Comp		Comp *		Comp		LTC +			мма			Spec	Spec		Spec	Spec	Den	Den	Den
Region 11	Comp	Comp	Comp *	Comp	Comp	Comp	Comp	LTC +		MMA			MMA	Spec	Spec		Spec	Spec	Den	Den	Den

Comprehensive Plans

Long-Term Care Plus Plans

Managed Medical Assistance Plans

Specialty Plans

Dental Plans

* Plans awarded an MMA contract through settlement; however will operate as comprehensive plans pursuant to the terms of the settlement.



STATEWIDE MEDICAID MANAGED CARE (SMMC) HEALTH PLANS (2018-2023)

REGIO ROLLO SCHED	TUC	REGION	AETNA BETTER HEALTH	COMMUNITY CARE PLAN	FLORIDA COMMUNITY CARE	HUMANA MEDICAL PLAN	LIGHTHOUSE HEALTH PLAN	MIAMI CHILDREN'S	MOLINA HEALTHCARE	PRESTIGE	SIMPLY HEALTHCARE	STAYWELL	SUNSHINE HEALTH	UNITEDHEALTHCARE	VIVIDA HEALTH
		1			FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP	LIGHTHOUSE HEALTH PLAN MMA					STAYWELL COMP	SUNSHINE HEALTH COMP		
PHASE 3	2/1/2019	2			FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP	LIGHTHOUSE HEALTH PLAN MMA					STAYWELL COMP	SUNSHINE HEALTH COMP		
PHA	2/1/	3			FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP						STAYWELL COMP	SUNSHINE HEALTH COMP	UNITEDHEALTHCARE COMP	
		4			FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP						STAYWELL COMP	SUNSHINE HEALTH COMP	UNITEDHEALTHCARE COMP	
		5			FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP					SIMPLY HEALTHCARE COMP	STAYWELL COMP	SUNSHINE HEALTH COMP		
PHASE 2	1/1/2019	6	AETNA BETTER HEALTH COMP		FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP					SIMPLY HEALTHCARE COMP	STAYWELL COMP	SUNSHINE HEALTH COMP	UNITEDHEALTHCARE COMP	
PHA	1/1/	7	AETNA BETTER HEALTH COMP		FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP					SIMPLY HEALTHCARE COMP	STAYWELL COMP	SUNSHINE HEALTH COMP		
		8			FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP			MOLINA HEALTHCARE COMP			STAYWELL COMP	SUNSHINE HEALTH COMP		VIVIDA HEALTH MMA
	8	9			FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP		MIAMI CHILDREN'S MMA		PRESTIGE MMA		STAYWELL COMP	SUNSHINE HEALTH COMP		
PHASE 1	12/1/2018	10		COMMUNITY CARE PLAN MMA	FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP					SIMPLY HEALTHCARE COMP		SUNSHINE HEALTH COMP		
		11	AETNA BETTER HEALTH COMP		FLORIDA COMMUNITY CARE LTC+	HUMANA MEDICAL PLAN COMP		MIAMI CHILDREN'S MMA	MOLINA HEALTHCARE COMP	PRESTIGE MMA	SIMPLY HEALTHCARE COMP	STAYWELL	SUNSHINE HEALTH COMP	UNITEDHEALTHCARE COMP	

MMA = Managed Medical Assistance Plan

Better Health Care for All Floridians AHCA.MyFlorida.com Comp = Comprehensive Plan

SMMC SPECIALTY PLANS (2018-2023)

SMMC DENTAL PLANS (2018-2023)

REGIO ROLL SCHE	OUT	REGION	CHILDREN'S MEDICAL SERVICES PLAN – CHILDREN WITH CHRONIC CONDITIONS	CLEAR HEALTH ALLIANCE – HIV/AIDS	MAGELLAN COMPLETE CARE – SERIOUS MENTAL ILLNESS (SMI)	STAYWELL – SERIOUS MENTAL ILLNESS (SMI)	SUNSHINE HEALTH – CHILD WELFARE	DENTAQUEST	LIBERTY	MCNA DENTAL
		1	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC		STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY Den	MCNA DENTAL DEN
PHASE 3	2/1/2019	2	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC		STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY Den	MCNA DENTAL Den
PHA	2/1/2	3	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC		STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY DEN	MCNA DENTAL DEN
		4	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC	MAGELLAN COMPLETE CARE SPEC	STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY DEN	MCNA DENTAL DEN
		5	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC	MAGELLAN COMPLETE CARE SPEC	STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY Den	MCNA DENTAL DEN
PH ASE 2	1/1/2019	6	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC		STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY DEN	MCNA DENTAL DEN
PHA	1/1/	7	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC	MAGELLAN COMPLETE CARE SPEC	STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY DEN	MCNA DENTAL DEN
		8	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC		STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY Den	MCNA DENTAL DEN
	3	9	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC		STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY Den	MCNA DENTAL DEN
PHASE 1	12/1/2018	10	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC		STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY Den	MCNA DENTAL DEN
	,—	11	CHILDREN'S MEDICAL SERVICES PLAN SPEC	CLEAR HEALTH ALLIANCE SPEC		STAYWELL SPEC	SUNSHINE HEALTH SPEC	DENTAQUEST DEN	LIBERTY DEN	MCNA DENTAL Den

Spec = Specialty Plan

Den = Dental Plan





SMMC Plan Roll Out Schedule

	SMMC Health and Dental Plan Roll-out Schedule											
	Transition Date	Regions Included	Counties									
		9	Indian River, Martin, Okeechobee, Palm Beach, St. Lucie									
Phase 1	December 1, 2018	10	Broward									
		11	iami-Dade, Monroe									
	January 1, 2019	5	Pasco, Pinellas									
Phase 2		6	Hardee, Highlands, Hillsborough, Manatee, Polk									
Pilase 2		7	Brevard, Orange, Osceola, Seminole									
		8	Charlotte, Collier, DeSoto, Glades, Hendry, Lee, Sarasota									
		1	Escambia, Okaloosa, Santa Rosa, Walton									
Dhasa 2	Fabruary 1 2010	1	Bay, Calhoun, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty, Madison, Taylor, Wakulla, Washington									
Phase 3	February 1, 2019	1	Alachua, Bradford, Citrus, Columbia, Dixie, Gilchrist, Hamilton, Hernando, Lafayette, Lake, Levy, Marion, Putnam, Sumter, Suwannee, Union									
		4	Baker, Clay, Duval, Flagler, Nassau, St. Johns, Volusia									



Who is Required to Enroll in SMMC?

Managed Medical Assistance (this is NOT changing):

Most Medicaid recipients must enroll in an MMA plan, except:

- Individuals eligible for emergency services only due to immigration status
- Medically Needy (share of cost) individuals
- Family planning waiver eligibles

AHCA.MyFlorida.com

- Women eligible through the breast and cervical cancer program
- Dual eligible recipients whose Medicaid benefits are limited (partial duals)
- Individuals with intellectual disabilities who are on the Budget waiver or on the waiting list (voluntary to enroll)

Who is Required to Enroll in SMMC?

Long-Term Care (this is NOT changing):

Recipients are mandatory for enrollment if they are:

- 65 years of age or older, or age 18 or older and eligible for Medicaid by reason of a disability.
- Determined by the Comprehensive Assessment Review and Evaluation for Long-Term Care Services (CARES) preadmission screening program to require:
 - Nursing facility care as defined in s. 409.985(3); or
 - Hospital level of care, for individuals diagnosed with cystic fibrosis.

AHCA.MyFlorida.com

Who is Required to Enroll in SMMC?

Dental (this is NEW):

All Medicaid recipients are required to enroll in a dental plan whether they are enrolled in an MMA or LTC plan or are receiving their services through the fee-for-service system (including Medically Needy and iBudget enrollees) except:

- Individuals eligible for emergency services only due to immigration status
- Women enrolled through the family planning waiver
- Presumptively eligible pregnant women
- Partial dual eligible

AHCA.MyFlorida.com

- Dual Eligibles enrolled in a D-SNP or FIDE-SNP
- Individuals residing in one of the following institutional settings:
 - State mental health hospital if under the age of 65 years
 - Psychiatric Residential Treatment Facility
 - Recipients enrolled in Program of All-Inclusive Care for the Elderly (PACE)

Dual Eligibility and Dental Plan Enrollment

Some Medicare/Medicaid dual eligibles MAY be required to enroll in a dental plan, depending on whether they have full Medicaid eligibility (full dual) and their choice of Medicare delivery system.

Dual Eligibility Group required to enroll in Dental?	Yes	No	Sometimes
Full Duals (QMB Plus)			
Partial Duals (SLMB, QI1, QMB)		X	_

Sometimes: If a FULL dual is enrolled in one of the the below- Are they required to enroll in Dental?	Yes	No
Original Medicare (FFS Medicare)		
Medicare Advantage Plan		
D-SNP	•	X
FIDE-SNP		X



How to Determine Recipient Plan Enrollment

- SMMC Health Plans: Who can enroll?
 - The type of health plan a recipient can choose depends on whether they are eligible for:
 - Just MMA services
 - Just LTC services
 - Both MMA & LTC services
 - Whether they have certain conditions
 - Recipients who are enrolled in both the MMA and LTC program must choose <u>one</u> health plan for <u>all</u> services.



How to Determine Recipient Plan Enrollment

- Dental Plans: Who must enroll?
 - All recipients who receive MMA services must also choose a dental plan.
 - All recipients who receive their medical services through the fee-for-service system must choose a dental plan, with very limited exceptions.



SMMC Plan Types



Managed Medical Assistance Plan

Provides Managed Medical Assistance services to eligible recipients.

This plan type cannot provide services to recipients who are eligible for Long-term Care services.



Long-Term Care Plus Plan

Provides Managed Medical Assistance (MMA) services and Long-Term Care services to recipients enrolled in the Long-Term Care program.

This plan type cannot provide services to recipients who are only eligible for MMA services.



Comprehensive Plan

Provides Managed Medical Assistance services and Long-Term Care services to eligible recipients.



Specialty Plan

Provides
Managed Medical
Assistance
services to
eligible recipients
who are defined
as a specialty
population.



Dental Plan

Provides preventive and therapeutic dental services to all recipients in managed care and all and fully eligible fee-for-service individuals.

Dental Plan or Health Plan: Who covers what?

- All full benefit Florida Medicaid recipients will be required to enroll in a dental plan to receive dental services, with very limited exceptions.
- This means that all recipients receiving health care through an MMA plan will also be enrolled in a dental plan.
- How will care be coordinated?



Minimum Services Covered by Dental Plans

Office Visits	Analgesia and Sedation
• Cleanings	Injectable Medications
Fluoride Application	Palliative Treatment
• Sealants	Hospitalization
Space Maintainers	 Prosthodontics (Dentures)
Orthodontics (limited)	Periodontal Services
 Oral Exams (initial every 6 months) 	Root Canals
• X-rays	
Fillings and Crowns	



Dental Plan or Health Plan: Who covers what?

Type of Dental Service(s)	Dental Plan Covers	Health Plan Covers
Emergency dental services in a facility		All emergency dental services and reimbursement to the facility
Non-emergency (scheduled) dental services in a facility	Dental services by a dental provider	Reimbursement to the facility, anesthesiologist and ancillary services
Dental services with sedation in an office setting	Dental services by a dental provider with a required sedation permit D-codes when rendered by the dental provider	Anesthesiologist (MD or ARNP) when required for sedation
Dental services (general or specialty) without sedation in an office setting, County Health Department, or Federally Qualified Health Center	Dental services by a dental provider	Dental services provided by a non- dental provider
Pharmacy		Drugs prescribed by a health care provider or a dental provider within scope of practice
Transportation		Transportation to all dental services provided by the dental or health plan, including expanded dental benefits

HEALTH PLAN & RECIPIENT TYPES

(2018-2023)

WITHIN THE SMMC PROGRAM. **RECIPIENTS CAN BE:**

- 1. Eligible for MMA Services: 🚨 Medicaid covered preventative, acute and behavioral health services
- 2. Eligible for LTC Services: Provides all Medicaid covered long-term care services including nursing facility care and home and community based services
- Eligible for both MMA and LTC Services:
- 4. Eligible for MMA and Specialty Services: 🚨 Recipients are eligible for MMA services who also meet specified criteria based on age, medical condition or diagnosis
- 5. Eligible for both MMA, LTC, and Specialty Services: 🙈 Recipients who are eligible for both MMA & LTC services, who also meet specified criteria based on age, medical condition or diagnosis

WHAT TYPE OF STATEWIDE MEDICAID **MANAGED CARE PLAN CAN I CHOOSE?**

- 💄 → If I am a recipient with only MMA?
- If I am a recipient with only LTC?
- If I am a recipient with both MMA & LTC?
- 👗 🛶 If I am a recipient with only MMA with a Specialty Condition?
- $\stackrel{\blacktriangle}{=} \Rightarrow$ If I am a recipient with both MMA & LTC and have a Specialty Condition























MMA





MMA

W/SPECIALTY



CHOOSE ONE DENTAL PLAN







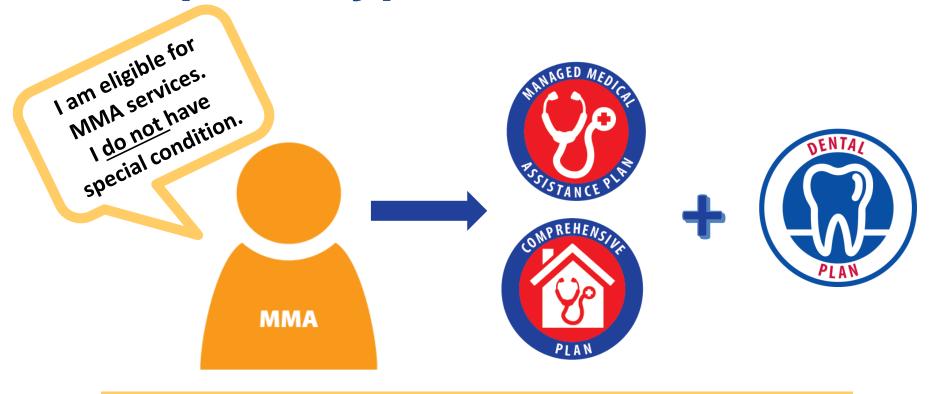


W/SPECIALTY





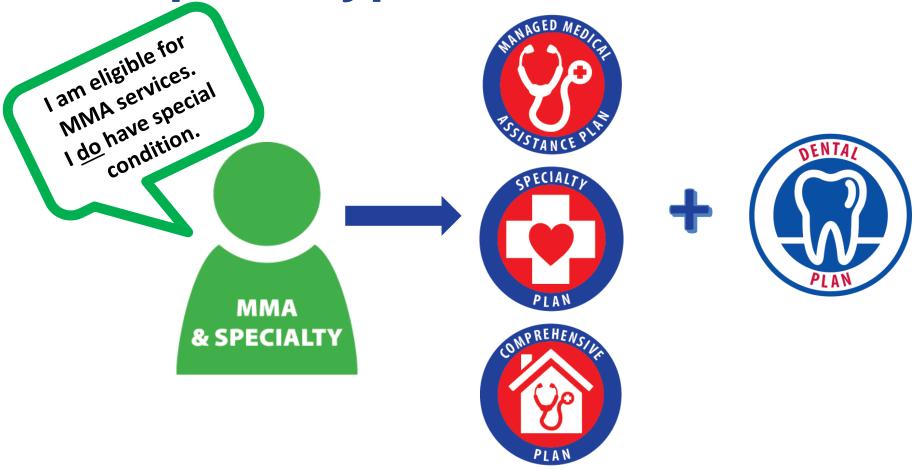
W/SPECIALTY



This recipient must choose:

One MMA or Comprehensive plan in their region
AND
One dental plan in their region

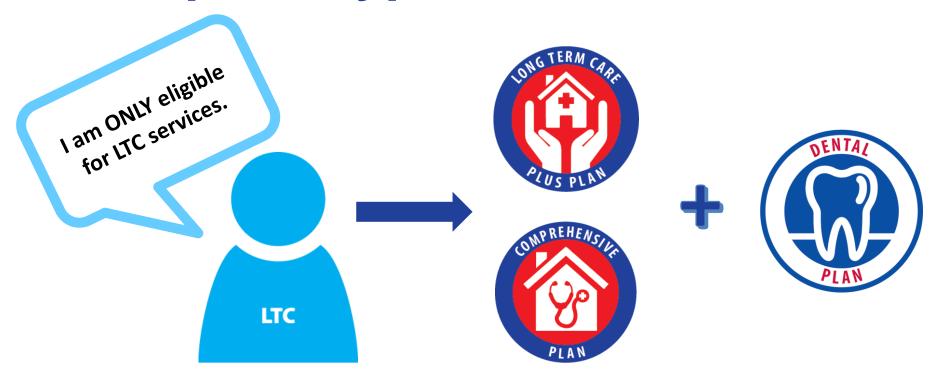




This recipient must choose:

<u>One</u> MMA, Comprehensive or Specialty plan in their region

<u>One</u> dental plan in their region



This recipient must choose:

<u>One</u> LTC+ or Comprehensive plan in their region

AND

<u>One</u> dental plan in their region





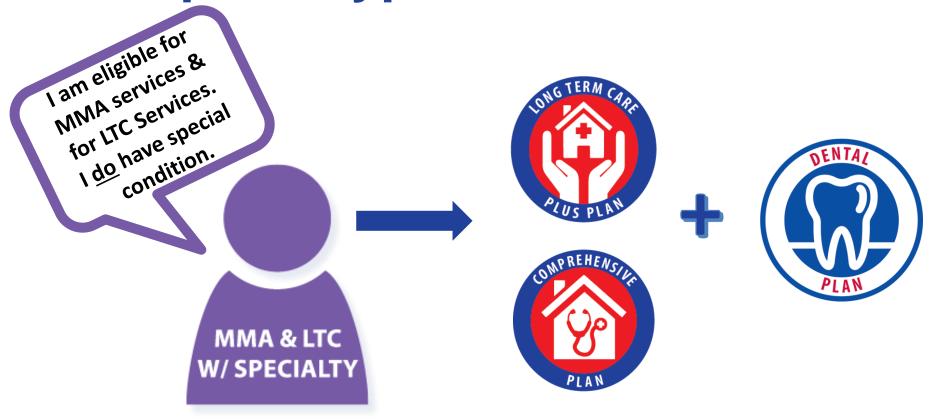
This recipient must choose:

<u>One</u> LTC+ or Comprehensive plan in their region

AND

<u>One</u> dental plan in their region



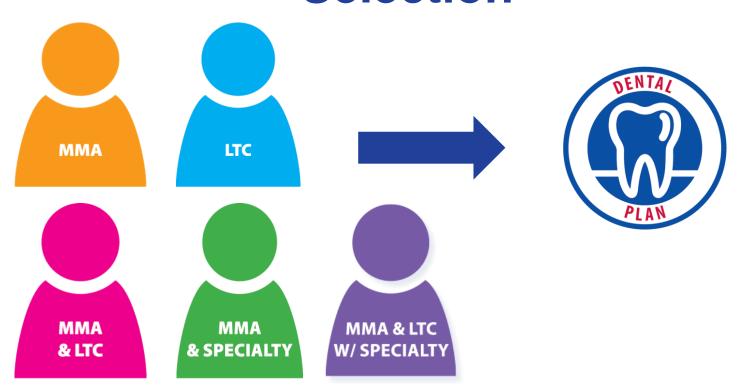


This recipient must choose:

One LTC+ or Comprehensive plan in their region AND

One dental plan in their region

NOTE: Those enrolled in LTC cannot enroll in a Specialty Plan



ALL recipients must choose:

<u>One</u> dental plan in their region



How will the Transition to New SMMC Plans Impact Recipients?

- Recipients will be <u>assigned to a new health plan</u>, if their current health plan was not awarded a contract. (Impacted)
 - Will be assigned to a different health plan
 - Can change plans if they choose
- Recipients will <u>remain in their current health plan</u>, if their current health plan was awarded a contract. (Non-Impacted)
 - Will be assigned to their current health plan
 - Can change plans if they choose



Impacted vs. Non-Impacted

Impacted Recipients



Recipients who <u>will have to</u> enroll in a new health plan because their current health plan will not receive a contract under the new program. Recipients will be assigned a health plan. They will have 45 days (approx.) to contact Choice Counseling if they wish to make a different plan choice.



MMA & LTC





Non-Impacted Recipients

Recipients who will not have to enroll in a new health plan because their current health plan will receive a contract under the new program.

Recipients will be notified that they are assigned to their current plan.

If no action is taken, they will remain in their current plan.

They will have 45 days (approx.) to contact Choice Counseling if they wish to make a different plan choice.





How will the Transition to New Dental Plans Impact Recipients?

- All recipients will be assigned to a Dental plan
- If one of the three awarded Dental plans was previously the dental sub-contractor for a recipient's MMA plan, they will be assigned to that Dental plan.
 - Can change plans if they choose
 - Will have approximately 45 days to contact Choice Counseling if they wish to make a different plan choice.



Impacted vs. Non-Impacted Review







- <u>All</u> recipients will receive a letter notifying them of a health plan AND dental plan assignment
- <u>All</u> recipients will be given the opportunity to choose a new health plan and a new dental plan, even if they are not impacted
- **Not all** recipients will have to enroll in a new health plan. If their current plan was awarded a new contract, they may be able to stay with that plan.
- <u>All</u> recipients will have to enroll in a new Dental plan
- Continuity of Care provisions will ensure that <u>there is NO</u> <u>interruption in care.</u>



Impacted vs. Non-Impacted Review: Recipients Eligible for Specialty Plan





<u>All</u> recipients will receive a letter notifying them of a health plan AND dental plan assignment and enrollment options.

Recipients with MMA and Specialty: Will be assigned to their current plan (whether Specialty or MMA) if that plan received a new contract.

 If their current plan has NOT received a contract, they will be assigned to the Specialty plan for which they are eligible.

Recipients with MMA and LTC and Specialty:

- Will be assigned to their current LTC plan if that plan received a new Comprehensive or LTC Plus contract.
- If their current LTC plan did not receive a contract, will be assigned to their current MMA plan if that plan received a new Comprehensive or LTC Plus contract.



What if My Health Plan is Staying?

- What happens if my plan is staying and is still available in my region?
 - You will be assigned to your current plan and will receive a notice about 45-days prior to the transition date.
 - You can accept the assignment or choose a different plan.
 - You are also allowed a 120-day change period from the start of the transition to change plans.



What if My Health Plan is Leaving?

- What happens if my plan is leaving and is not available in my region?
 - You will be assigned to a new plan and will receive notice about 45-days prior to the transition date.
 - You can accept the assignment or choose a different plan.
 - You will also be allowed a 120-day change period from the start of the transition to change plans.



What if I Have Different Plans for MMA and LTC?

Current LTC is "Staying"	Current LTC plan "Leaving"/ Current MMA Plan is "Staying", as a Comprehensive or LTC Plus plan	Neither Current LTC nor MMA plan is "Staying" as a Comprehensive or LTC Plus plan
You will be assigned to your current LTC plan for both your LTC and MMA services.	If your current MMA plan has been awarded a Comprehensive or LTC Plus contract, you will be assigned to your current MMA plan for both your LTC and MMA services.	You will be assigned to a new Comprehensive or LTC Plus Plan for both your LTC and MMA services.
You will receive notice about 45 days before the transition date. You can accept the assignment or choose a different plan.	You will receive notice about 45 days before the transition date. You can accept the assignment or choose a different plan.	You will receive notice about 45 days before the transition date. You can accept the assignment or choose a different plan.
You will have a 120-day change perior from the start of the transition to change plans.	d You will have a 120-day change period from the start of the transition to change plans.	You will have a 120-day change period from the start of the transition to change plans.

When will recipients be notified?

 Recipients will be sent a letter approximately 45 days prior to the transition date for their region letting them know their plan assignment and transition date.

Phase	Transition Date	Recipient Letter Date	Regions	Counties
			9	Indian River, Martin, Okeechobee, Palm Beach, St. Lucie
1	12/01/18	1/18 Mid-October	10	Broward
			11	Miami-Dade, Monroe
			5	Pasco, Pinellas
	01/01/10	/19 Mid- November	6	Hardee, Highlands, Hillsborough, Manatee, Polk
2	01/01/19		7	Brevard, Orange, Osceola, Seminole
			8	Charlotte, Collier, DeSoto, Glades, Hendry, Lee, Sarasota
3	02/01/19	/19 Mid- December	1	Escambia, Okaloosa, Santa Rosa, Walton
			2	Bay, Calhoun, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty, Madison, Taylor, Wakulla, Washington
				Alachua, Bradford, Citrus, Columbia, Dixie, Gilchrist, Hamilton, Hernando, Lafayette, Lake, Levy, Marion, Putnam, Sumter, Suwannee, Union
			4	Baker, Clay, Duval, Flagler, Nassau, St. Johns, Volusia

Continuity of Care During the Transition

- Health care providers should not cancel appointments with current patients. Health plans must honor any ongoing treatment, for up to 60 days after MMA and LTC starts in each region, that was authorized prior to the recipient's enrollment into the plan.
 - MMA: up to <u>60 days</u>, OR until the enrollee's primary care practitioner or behavioral health provider reviews the enrollee's treatment plan.
 - LTC: up to 60 days, OR until the enrollee receives a comprehensive assessment, a plan of care is developed, and services are authorized and arranged as required to address the LTC needs of the enrollee.

AHCA.MyFlorida.com

Continuity of Care During the Transition

Providers will be paid.

- Providers should continue providing any services that were previously authorized, regardless of whether the provider is participating in the plan's network.
- Plans must pay for previously authorized services for up to 60 days after MMA and LTC starts in each region.
- Plans must pay providers at the rate previously received for up to 30 days.

Continuity of Care During the Transition

- Prescriptions will be honored.
 - Plans must allow recipients to continue to receive their prescriptions through their current provider, for up to 60 days after MMA starts in each region, until their prescriptions can be transferred to a provider in the plan's network.



Next Steps



How Do Recipients Choose a Plan?

- Recipients may enroll in a plan or change plans:
 - Online at: www.flmedicaidmanagedcare.com
 - By calling toll-free 1-877-711-3662 or 1-866-467-4970 (TTY) and speaking with a choice counselor OR using the Interactive Voice Response system
- Choice Counselors assist recipients in selecting a plan that best meets their needs.
- This assistance will be provided by phone, however recipients with special needs can request a face-to-face meeting.

AHCA.MyFlorida.com

What is the Process for Enrolling in a Plan?

 Recipients are encouraged to work with a Choice Counselor to choose the health plan that best meets their needs.







Recipients have about 45 days to change their initial plan assignment before their region goes live.



Recipients have 120 days after enrollment to change plans.



After 120 days, enrollees must stay in their plan for the remainder of the 12 month period before changing plans again.*

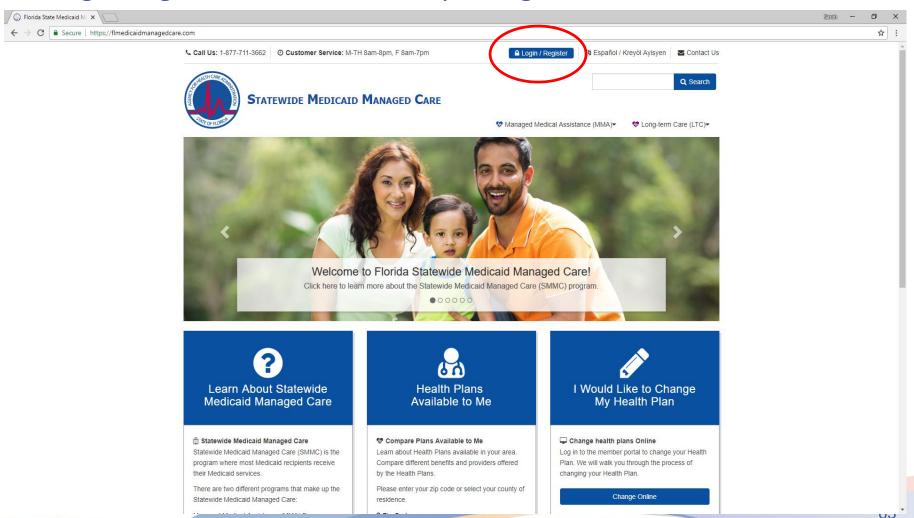


Enrollees can change providers within their plan at any time.

*Recipients may change plans again before the remainder of the 12 month period, but only if they meet certain criteria.

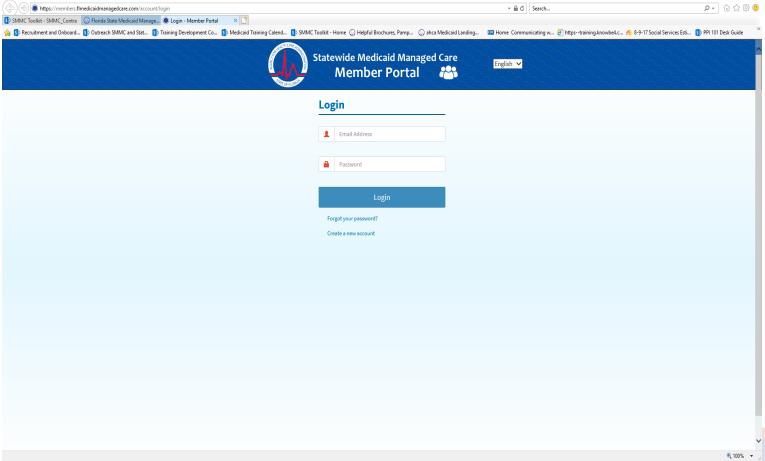
Member Portal

 Go to <u>www.flmedicaidmanagedcare.com</u> and click the login/register button in the top navigation bar.

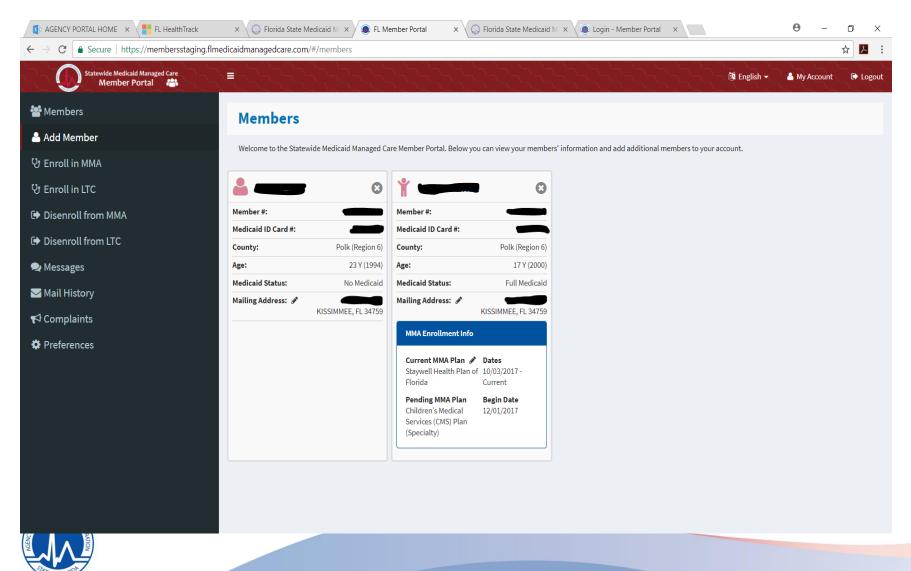


Member Portal

 Enrollees can use the member portal for plan enrollment and disenrollment, monitoring their enrollment status, filing complaints, modifying their profile, and more.



Member Portal Features



Better Health Care for All Floridians AHCA.MyFlorida.com

SMMC Plan Contacts: Provider Networks

http://ahca.myflorida.com/medicaid/statewide_mc/pdf/mma/SMMC_Provider_ Plan_Contacts_2018-08-06.pdf

SMMC Plan Contact: Provider Networks

Plan Name	Provider Relations Contact
Aetna Better Health	Susan Waldman
Aetha Detter Fleatiti	Email: FLMedicaidProviderRelations@aetna.com
	Phone: 1-800-441-5501
CMS Plan	Lisa Gidula
OWOTIAN	Email: cmsproviderhelp@flhealth.gov
	Phone: (850) 901-6341
Florida Community Care	Grace Rodriguez
Fiorida Community Care	
	Email: grodriguez@fcchealthplan.com Phone: 1-833-322-7526 ext.106494
Humana	LTC provider contact:
	Ann Jamke (all regions)
	Email: LTCProviderrelations@humana.com
	Phone: 561-860-8660
	MMA Provider contacts:
	Katrina Knight-Vera
	Email: FLMedicaidProviderRelations@humana.com
	Phone: 305-626-5006
Lighthouse	Julie Jernigan
9	Email: lighthousecontracting@heops.com
	Phone: 1-866-263-8460
Miami Children's Health	Email: miamicontracting@HEOPS.com
	Phone: 1-866-293-2055
	Fax: 1-866-403-8217
Molina Healthcare	Lisa Schwendel
Monria i realtricare	Email: Lisa.Schwendel@MolinaHealthCare.Com
	Phone: 1-888-562-5442 ext. 223594
Prestige Health Choice	Michelle Cabrera
Frestige Fleatili Choice	Email: mbcabrera@ccoffl.com
	Phone: 561-282-4251
Simply Healthcare	Efrain Duarte
Simply Healtricare	Email: EDuarte@simplyhealthcareplans.com
	Phone: 813-425-8056
Cit : C DI	Natalia Peñalver
Community Care Plan	
	Email: npenalver@ccpcares.org Phone: 954-622-3308
01	
Staywell	Barbara Mason
	Email: Barbara.Mason@wellcare.com
	Phone: 407-551-3238
Sunshine Health	Mark Barrett
	Email: sunshinecontracting@centene.com
	Phone: 1-866-595-8116
United Healthcare	Felix Gonzalez
	Email: felix m_qonzalez@uhc.com
	Phone: 407-659-6965
Vivida Health	Stacey Lau
	Email: providerrelations@vividahealth.com
	Phone: 1-855-886-6238



How to Keep Informed

- Agency website: http://ahca.myflorida.com/medicaid/statewide_mc/i ndex.shtml
- Provider alerts: Sign up online at <u>http://ahca.myflorida.com/medicaid/statewide_mc/signupform.html</u>
- Webinars
- Targeted outreach with stakeholders



http://ahca.myflorida.com/medicaid

HOME ABOUT US MEDICAID LICENSURE & REGULATION FIND A FACILITY REPORT FRAUD

SMMC Home

Federal Authorities

Statewide Medicaid Managed Care



Report a Complaint Choose and Enroll in a Health Plan Recipient Resources Medicaid Covered Services Program Information



Report a Complaint
Plan Contact Information
Claims Dispute Resolution Program
Provider Services
Coverage Policies
Sign-Up for Program Updates
MMA Physician Incentive Program



Report Guide Performance Measure Data 2012-2018 Model Contract Health Plan Contract Actions



▶ Plans by Region - New
▶ Plan Contacts for Providers - New
Outreach and Presentations - New
SMMC Re-procurement
2018-2023 SMMC Plan Model Contract - New



Stay Connected



Youtube.com/AHCAFlorida



Facebook.com/AHCAFlorida



Twitter.com/AHCA FL



Questions?

Email questions to the SMMC Inbox at flmedicaidmanagedcare@ahca.myflorida.com

